

# Enersource Corporation

## *Who Are We?*

Enersource Corporation is an innovative provider of infrastructure services, primarily to medium and large businesses. Our products span the energy and telecommunications fields, combining highly specialized expertise and leading edge services with innovative partnerships that offer complete infrastructure solutions.

From our beginnings as a leading local distribution utility, community leader and the 5th largest municipal hydro company in Ontario, we have rapidly grown to deliver to our customers services that allow them to achieve remarkable leaps in efficiency, productivity and competitive advantage. In an ever-expanding world of complex choices, we strive to provide our customers with the best choice of all – the choice to succeed.

## *The Enersource Companies*

Enersource offers a range of products and services through an energetic family of related but independent affiliates that operate within specific areas of the energy and telecommunications sectors.

### *Enersource Technologies*

Leveraging 80 years of experience in public electricity distribution, Enersource Technologies specializes in the design, construction and operation of electricity infrastructure for developers, large enterprises and institutions, and other facility planners worldwide.

Enersource Technologies provides highly customized solutions encompassing engineering and planning, construction management and ongoing system operations for buildings, campuses or larger developments in all aspects of their electricity infrastructure. From relatively small developments to long-term, one of a kind megaprojects, Enersource Telecom provides high quality, flexible and responsive services to all its clients.

Through a combination of advanced technology and specialized engineering expertise, Enersource Technologies delivers superior security and reliability of electricity supply to end users and accelerated, cost-efficient project management to developers, and ongoing cost reductions and reliability improvements to facility managers.

### *Enersource Telecom*

Enersource Telecom provides the missing link that has held enterprises back from realizing the full potential of optical communications networks. Enersource Telecom replaces the “last mile” barrier of outdated, low-speed technology between enterprises and wide area optical networks with broadband local connections and next generation services over high capacity fibre.

With orders of magnitude more bandwidth available and guaranteed service characteristics maintaining end-to-end network availability, security and quality, existing local area network services can be extended to any distance, and new network and Internet applications providing quantum leaps in productivity and cash flow become not only practical but inevitable.

Enersource Telecom's physical network extends throughout the city of Mississauga, and is tightly coupled with the municipality's goal of providing a superior environment and infrastructure for local businesses. Additionally, Enersource Telecom has taken a leading role with broadband local connection providers in other metropolitan areas, enabling us to provide end-to-end connections and services throughout much of Southern Ontario and high-speed wide area and Internet access, resulting in a superior capacity and capability network for a fraction of your current cost.

### ***First Source***

With the electricity market in Ontario deregulating and opening to competition in 2002, the cost of power is becoming less predictable and buying electricity is more complex and costly. First Source is an independent energy retailer, majority owned by Enersource, offering energy procurement services that restore predictability and simplicity to electricity purchasing.

First Source offers a range of fixed price electricity contracts that protect you from potentially volatile price fluctuations in the electricity commodity market, and also offers agency services to assess electricity requirements, solicit and evaluate supplier bids, negotiate pricing and manage all other aspects of the procurement process.

The result is improved predictability and control over your energy costs, simplified financial and operations management, and lessened overhead in purchasing and supply chain management related to energy. In short, First Source helps ensure you get the benefits of electricity deregulation without the downside.

### ***Enersource Hydro Mississauga***

In addition to its unregulated companies, Enersource Corporation owns the regulated local distribution company for the City of Mississauga. Enersource Hydro Mississauga has delivered electricity reliably and safely to homes and businesses in the city for 80 years, and is widely recognized as the most efficient, highest reliability hydro utility in Ontario.

Through a passion for excellence and innovation, Enersource Hydro Mississauga has one of the best records in Ontario for its low frequency and duration of network outages, saving local businesses thousands of dollars every year from productivity losses due to downtime. Through a strong commitment to community development, fiscal responsibility and asset management expertise, electricity rates in Mississauga have been kept lower than many other places in Ontario, helping to attract investment and jobs to the area.

### ***Enersource Utility Solutions***

The trend towards deregulation and privatization of the energy industry, and the culture of change and choice that is emerging across the industry will have significant long-term benefits to businesses and residents of Ontario. Enersource Corporation has long been a champion and supporter of deregulation, and has successfully and energetically embraced the coming changes.

Enersource Utility Solutions provides services to other utilities and municipalities, primarily within Ontario, to assist in the transition from publicly owned monopolies to viable and strong private entities. Through outsourcing, training, consulting and partnering, Enersource Utility Solutions provides the means for Ontario utilities to meet the challenges of deregulation and beyond. Enersource Utility Solutions is also actively involved in industry wide initiatives to promote and bring to fruition the benefits of a deregulated industry.

Enersource Utility Solutions is a key element in Enersource Corporation's goal of helping the new energy industry emerge from the current time of transition as a strong, vibrant, nimble and innovative component of Ontario's competitive infrastructure, replacing the monolithic structures of the past with something altogether more appropriate to the rapid changes occurring in business, technology and the global economy.

### ***What Do We Stand For?***

As a partner and supplier of your infrastructure services, Enersource Corporation and its affiliates stand alone as a new breed of company. Building on long-standing traditions of integrity, community service and customer dedication, we provide unique capabilities at the foundations of your business designed to help create successive waves of competitive advantage that allow survival and success in an increasingly high opportunity, high velocity world.

Beyond this fundamental commitment to our customers' success, we are committed to providing services that capitalize on demonstrated expertise and core competence that has been earned over many years and can be unleashed in innovative and extraordinary ways. You may find our products and services popping up in unexpected places and providing value in unexpected ways, but they will always be grounded in real-world, hard-won expertise that provides integral ingredients to your success.

Finally, our broad range of products and services are tied together by three promises that run through all Enersource companies, making us a partner of choice for any of the benefits and results we can offer you. These promises are:

1. To empower the customer
2. To speed innovation
3. To serve with integrity

Unleash your power. Build for success. Be extraordinary.

Call Enersource today.